

Sum-R-Fun Pool Products, Inc.

5815 KIRKWOOD HIGHWAY
WILMINGTON, DELAWARE 19808
PHONE 302/998-9288
FAX NUMBER 302/998-7416

IMPORTANT INFORMATION 2024

Sum-R-Fun Pool Products, Inc. is celebrating our 54th year in business servicing Delaware, Maryland, Pennsylvania, and areas of New Jersey. This would not be possible without loyal customers and continued participation in our service and retail programs. I want to thank each and every one of you.

Again, our marketing team has put together the most dramatic "early buy discounts" for chemicals and services in our market. We strongly recommend that you take full advantage of the 20% savings offered now, since there could be some price increases this summer.

There are a few important things to consider looking forward to this year's swimming pool season:

If you decide to use any of the enclosed services, we highly recommend returning the paperwork as quickly as possible. Due to continued labor shortages in our industry, these are first come first served basis services. For our customers that do book their summerization with us, we are dedicating our current service teams to those customers for any needed services after the summerization is completed. We will only be able to service the pools that we open. To help accommodate all customers, we are offering an additional 10% off any opening service you choose to open from 3/15 to 3/31. We also highly encourage you to take full advantage of the 20% discounts on chemicals and supplies at this time. While chlorine and related chemical prices and supply have started to stabilize, we feel some of the economic headwinds for the future and rising interest rates could possibly cause disruptions later in the summer. The good news is that all the items we are offering we currently have in stock. The prices are secure combined with 20% discounts, so we encourage you to take full advantage of these offers at this time. This year, for all **VACUUM SERVICE** programs, we will require a **CREDIT CARD** on file. Our invoices will be sent out by mail (or email if you prefer) upon completion of the service. Payment is due upon receipt of your invoice. Your credit card will NOT be automatically charged UNLESS the balance is over 30 days. If your account exceeds \$500.00, services will be discontinued until the account is brought into balance. (Card will automatically be charged over 30 days past due) For your convenience we have enclosed a credit card information card for you to fill out. With your authorization, we will automatically charge your card for the following services: Please circle the services you authorize for automatic charges.

1) Summerization 2) Vacuum Service (required for these services)
3) Winterization 4) Winterization Watch Programs 5) Service Calls

Would you like for us to automatically charge your card at 30 days? YES ___ NO ___

**Customer signature _____

Thank you for your continued loyalty,
Rick A. Parry / President

1941 Kirkwood Highway
Newark, DE 19711
302-368-7201

621 Naamans Road
Northtowne Plaza
Claymont, DE 19703
302-792-2731



Sum-R-Fun

Pool Products, Inc.

5815 Kirkwood Hwy

Wilmington DE 19808

Phone: (302) 998-9288 Fax: (302) 998-7416

**"Early Buy"
Discount
Programs**

Dear Loyal Customer,

I would like to thank you for your continued business in the year 2023. This is our 54th season that we will be bringing you the highest quality products with our "Sum-R-Fun" Brand chemical line, the "BioGuard" and Sustain Systems product lines.

On the following pages you will find a list of high-quality Sum-R-Fun and BioGuard products. We urge you to take advantage of the **20%** discount programs now. Prices could possibly increase, due to world events. You can enjoy a dramatic season savings by participating in one of the following programs: **(Those highlighted in yellow include Home Delivery)**

1. If you schedule your summerization with us: You can order any of the listed items on the "Early Buy Sheet," "Build-A-Package" or already discounted "Quick Pick Packages."
PAY IN FULL NOW FOR CHEMICALS AND SERVICE- and have your order delivered at summerization and receive a: **20% Discount** (Minimum Chemical Order \$150.00)

2. If you schedule your summerization with us: You can order any of the listed items on the "Early Buy Sheet," "Build-A-Package" or already discounted "Quick Pick Packages."
PAY DEPOSIT ONLY FOR SERVICE AND PAY IN FULL FOR CHEMICALS- and have your order delivered at summerization and receive a: **15% Discount** (Minimum Chemical Order \$150.00)

3. Order any of the listed items on the "Early Buy Sheet," "Build A Package" or already discounted "Quick Pick Packages."
PAY IN FULL NOW FOR CHEMICALS AND HAVE YOUR ORDER DELIVERED TO YOUR HOME IN APRIL/MAY **10% Discount** (Minimum Chemical Order \$150.00)

4. For customers that open their pools themselves: Visit one of our two retail locations- **ON OR PRIOR TO APRIL 3rd-** Order any of the listed items and receive a: **20% Discount** (Minimum Chemical Order \$150.00)
(Tax Free Shopping in DE)

Terms of Early Buy Specials:

Minimum chemical purchase - **\$150.00**

Optional payment plans and discounts listed above.

Offer expires- **April 3rd, 2024**

Discount offers may not be combined with any other offer.

Chemicals must be **paid in full at time of order** to qualify for discounts.

State sales tax will apply where applicable. (PA, MD, and NJ)

Like us on Facebook for future offers throughout the season



★ See our "Sum-R-Fun" or "BioGuard" Quick Pick Packages and our "Build-A-Package" à la carte items on the following pages for your convenience.

We appreciate the opportunity to do business with you and look forward to a long, hot, summer of fun.

-The Sum-R-Fun Marketing Team



Sum-R-Fun Brand Line of Quality Products

Look for Our Label and Enjoy Discount Prices:
“All Day, Every Day, All Season.”

Please indicate choice of delivery at opening
 or visit our stores for everyday savings.

“Quick Pick” Summerization Package Specials All Packages include 20% Discounted Pricing

Package “A”

- 2 - 25 lb. 3” Chlorine Tablets
- 4- 12lb. 1 lb. Shock -(48 Bags)
- 3- Qts. Algicide
- 3- Qts. D-Iron
- 2- 24 lb. Earth Box (4 x 6lb. Bag)

(Total Package \$980.98)

(Good for 22 weeks- 20,000 Avg. Gals.) Approx. 5-1 thru 9-25

\$782.00

(must pay in full)

Package “B”

- 1 -25 lb. 3” Chlorine Tablets
- 2- 12 lb. 1 lb. Shock- (24 Bags)
- 2- Qts. Algicide
- 2- Qts. D-Iron
- 1- 24 lb. Earth Box (4 x 6lb. Bag)

(Total Package \$509.46)

(Good for 12 weeks- 20,000 Avg. Gals.) Approx. 6/1 thru 9/1

\$405.50

(must pay in full)

Package “C” – “Econopak”

- 1- 10 lb. 3" Chlorine Tablets
- 1- Shock Carton - (12 - 1 lb. Bags)
- 1 - 25lb. Earth Bag
- 1 - Qt. Algicide
- 1 - Qt. D-Iron

(Total Package \$285.75) - (Good for 5 weeks - 20,000 Avg. Gals.)

\$238.60

(must pay in full)

“Build-A-Package”

À la carte items

3” Chlorine Pucks

	Original Price	Sale Price	Quantity	Amount
(Discounts Already Applied)				
10 lb.	\$112.00	\$ 99.95	_____	_____
25 lb.	\$187.49	\$149.99	_____	_____

Super Chlorinating Shock

	Eligible for 20% Discount	Price	Quantity	Amount
1 lb. Bag		\$ 6.15	_____	_____
1 lb. Carton (12 Bags)		\$ 73.80	_____	_____

Ancillary Products

	Eligible for 20% Discount	Price	Quantity	Amount
1 24 lb. Earth Box (4 – 6 lb. Bags)		\$ 42.99	_____	_____
1 qt. Algicide 60		\$ 37.99	_____	_____
1 qt. D-Iron		\$ 29.95	_____	_____
1 25 lb. Earth Bag		\$ 32.00	_____	_____
Clearvision Cartridge 35K		\$246.25	_____	_____
45K		\$266.26	_____	_____
Duo-Clear 35K		\$251.05	_____	_____

(\$150.00 Minimum For 20% Discount)

Note: “Sum-R-Fun” Brand is at a discounted price every day. No further discount programs will apply. Above average usage may vary due to rain, wind, heat, etc.

-Package Specials Good Through April 3rd, 2024

We reserve the right to substitute products of equal or higher value in the event of supply difficulties.



Early Buy "Quick Pick" Sheet

Build your own a la cart package

	<u>Price</u>	<u>Quantity</u>	<u>Amount</u>
<u>Chlorine Tablets & Sticks</u>			
Sum-R-Fun 3" Chlorinating Tablets (25 lb. Bucket) Everyday Special \$149.99	\$187.49	_____	_____
Bioguard SilkGuard Complete (25 lb. Bucket)	\$225.00	_____	_____
<u>Chlorinating Granules</u>			
Sum-R-Fun Maxi 90 (25 lb. Bucket) White Plaster Only	\$199.95	_____	_____
Sum-R-Fun Soluble Maxi Chlor (Diclor) (10 lb. Bucket)	\$ 99.95	_____	_____
Sum-R-Fun Soluble Maxi Chlor (Diclor) (25 lb. Bucket)	\$199.95	_____	_____
<u>Shock</u>			
Sum-R-Fun Chlorinating Shock (12 - 1 lb. Bags)	\$ 73.80	_____	_____
Liquid Chlorine Shock (4 - 1 gal Bottles)	\$ 34.99	_____	_____
<u>Quick Dissolving Shock - Vinyl or Colored Plaster Pools</u>			
Sum-R-Fun Quick Shock (12 - 1 lb. Bags)	\$ 135.95	_____	_____
<u>Algae Control</u>			
Sum-R-Fun Algaecide 60 (1 qt Bottle)	\$ 37.99	_____	_____
Bioguard Algae All 60 (1 qt Bottle)	\$ 37.99	_____	_____
<u>Chlorine Supplements</u>			
Clear Vision Cartridge	35,000 gal. _____	\$246.25	_____
	45,000 gal. _____	\$266.26	_____
Duo-Clear Cartridge	35,000 gal. _____	\$251.05	_____
(for Fusion Systems)	45,000 gal. _____	\$271.42	_____
<u>Bromine</u>			
Brominating Tablet 1" (50 lb. Bucket)	_____	\$325.00	_____
<u>Baquacil</u>			
Sanitizer and Algistat (Case)	_____	\$271.00	_____
Oxidizer (Case)	_____	\$121.00	_____
<u>Salt</u>			
Splash Pool Salt (40 lb. Bag)	_____	\$ 16.75	_____
Mineral Springs Beginnings (27.5 lb. Bag)	_____	\$ 50.50	_____
Mineral Springs Renewals (4 lb. Bag)	_____	\$ 21.95	_____
<u>Stain & Scale Treatment and Prevention</u>			
Sum-R-Fun D-Iron (1 qt Bottle)	_____	\$ 29.95	_____
Pool Magnet Plus (1 qt Bottle)	_____	\$ 31.40	_____
<u>Filter Media</u>			
D.E. 25 lb. Bag (Filter Powder)	_____	\$ 32.00	_____
D.E. 24 lb. Box (Filter Powder) (4-6lbs. Bags)	_____	\$ 42.99	_____
<u>Sustain</u>			
1/2gal. Summer Shield	_____	\$120.00	_____
20 lb. Energizer Tablets	_____	\$180.00	_____
16 lb. 3" Chlorinating Tablets	_____	\$147.45	_____

\$150.00 minimum purchase required for discount.

Discount - Everything Paid in Full - 20%

Discount - Deposit Only - For Opening 15%

Total - Chemicals must be paid in Full upon ordering

Sum-R-Fun Pool Products, Inc.

5815 KIRKWOOD HIGHWAY
WILMINGTON, DELAWARE 19808
PHONE 302/998-9288
FAX NUMBER 302/998-7416

Scheduling Procedures

2024 Summerization Contract

Please fill out the "WEEK" that you prefer on the line provided and return your contract promptly keeping in mind the large number of pools we service. We will do our best to schedule you **within that week**. As always, our scheduling is based on a **"First Come, First Served Basis, and subject to weather delays."**

You will be called at least one day before the work is scheduled. Upon receiving your contract and **only** if we find that the week you have requested is already filled, you will be contacted to schedule for our next available week.

Preferred Week: _____
(month) (during week of)

Daytime Phone # (____) _____
(phone) (contact name)

Please Check One of the Following Choices:

Complete Opening:

	Solid Cover	\$625.00 _____
	Mesh Cover	\$595.00 _____

Services Include:

Removal of Cover: if at the time of removal, cover has an abnormal amount (over one inch) of water and/or leaves on surface. A minimum of \$25.00 will be charged.

Accessories: Reassemble & installation of accessories removed in fall.

Brush: brush entire pool surface. Note: Some residue may remain until balanced

Chemicals: voucher for free chlorine shock and 15% off balance chemicals. (Redeemable at our stores.)

Cover: includes cleaning and storage of cover on customer's premise. **Covers will not be carried into basements and/or lifted to shelves above 4' high.**

Partial Opening: **\$575.00** _____

Services Include: This service includes all the above.
We will remove the cover and customer will wash and store their cover.
Sum-R-Fun will place cover and winter related items neatly at end of pool.

I will wash my own cover _____
(Customer's Signature)

Economy Opening: **\$350.00** _____

Service Includes: System startup, including reassembly of equipment removed in fall.

Customer must remove their own cover prior to service.

(There will be a return trip charge, if the cover is not removed)

Chemicals: voucher for free chlorine shock and 10% off balance chemicals. (Redeemable at our stores.)

Additional Charges below do still apply.

Additional Charges: (If your pool has any of the following items there will be additional charges for them, please check those that you know pertain to your pool. Several items below are for opening plumbing lines that must be opened for proper pool operation.)

- | | |
|---|------------------------------|
| Dismantle 2 Piece Cover Cable Hook Up | \$40.00 |
| Dismantle Cable Hookup for Raised Walls | \$30.00 |
| Wash Under Cover Padding for Safety Covers | \$50.00 |
| Additional Filter (priced individually) | _____ |
| Regular Spa | \$55.00 |
| Regular Spa with Blower | \$59.00 |
| Super Spa with Blower and Booster Pump | \$65.00 |
| Automatic Pool Cleaner | \$ 7.50 |
| Caretaker System or 6 & 1 | \$85.00 |
| Heaters (see back page) | \$29.00 |
| Please add _____ qts. of D-Iron Stain Protector to our pool.
(1 qt. per 15,000 gallons recommended.) | \$29.95 per qt. _____ |

Special Note:

*The opening **does not** include **vacuuming** pool or adding chemicals but **does** include brushing and **Free** chlorine shock (Pick up at store with voucher) and 10-15% coupon off initial balance chemicals.

***Water level should be brought up to normal operating level.**

*Start-up of filter and heater will be done only if the pool is full of water at the time of spring assembly. If an additional trip is necessary to start-up the pool or heater, a service charge will be charged.

Service rates are based on \$2.75 per gallon of gas. If gas price increases more than 5%, a minor fuel surcharge may apply.

** COMPLETELY FILL OUT REVERSE SIDE. **

WE ASSUME NO RESPONSIBILITY FOR DELAYS BEYOND OUR CONTROL. Any additional repairs and replacement parts necessary will be billed in addition to requested work. Extreme care will be taken; however, we will not be responsible for any damage done to lawns, ornamental plants, figurines, lighting, etc.

Heaters

Every effort will be made to light the heater. The \$29.00 base charge covers a 15-minute period. In the event heaters do not function due to an inoperable part which needs replacement, the normal parts and labor charge of \$145.00 per hour shall be added.

I Prefer to Light My Own Heater _____

Automatic Pool Cleaners

Every effort will be made to have these operating properly. If they cannot be made to function properly due to circumstances beyond our control, or if extra labor and/or parts are needed charges will be added.

Home Owners Responsibility

Water level should be brought up to the top of the tile to assure proper start-up (**unplug automatic pump prior to filling pool.**) This can be done any time after danger of hard freeze (March). Arrangements for reconnecting the source of fuel to pool heaters and/or electrical power to the filter are the customer's responsibility. If motors are disconnected in the fall, they must be reconnected prior to our arrival. If our crew arrives at the pool site and the gate is locked or the water level is not brought up, it will be the customer's responsibility to call our office for rescheduling of work and there will be a service call charge.

It Is the Customer's Responsibility to Advise If Chlorine Type Products Cannot Be Used.

If Baquacil is being used, please mark as indicated: Yes _____

If Softswim or any Biguanide is being used indicate: Yes _____

Terms

Acceptance of this request indicates customer's agreement to our terms. **A \$275.00 deposit is required upon return of this form.** If this request is cancelled for reasons beyond our control, the deposit will be either forfeited outright or a store credit issued at our discretion. Unless prior arrangements are made, **payments for all services are due upon completion of work.**

State Sales Tax will apply where applicable

A FINANCE CHARGE OF 1 1/2 % PER MONTH WILL BE ASSESSED ON ALL OUTSTANDING BALANCES OVER 30 DAYS. (Annual rate 18% per year).

Additional Services

If you would like any additional services, supplies, or quotations, or if you have any special instructions, please list them below, and complete necessary forms supplied with this contract. ALL EXTENSIVE SERVICE MUST BE SCHEDULED THROUGH OUR OFFICE.

Vacuuming of pools is scheduled separately at \$149.00 per hour. Please Check Box if you want vacuumed.

We will brush the pool the day of opening and schedule a **return** date for cleaning service. If the pool is green or exceptionally dirty, we will provide an estimate before performing work.

Special – For openings only with no chemical purchase, send in the contract payment in full with this agreement and take advantage of 10% off! (offer expires April 3rd, 2023)

Please Complete All Portions of This Application

I have read this request fully and understand and accept the terms and conditions herein: (Absolutely NO work will be performed unless we receive this signed agreement and deposit)

DEPOSIT: (If you would prefer a different payment method used for the Final payment please fill in the FINAL PAYMENT SECTION; otherwise, the information in the deposit section will be used for the remaining balance on the day that services are provided.)

Deposit to Be Paid By:	CASH	CHECK	MASTER CARD	VISA	DISCOVER
Date _____	Account Number _____			Exp. Date _____	CVV (3/4 Digit) _____

Final Payment (Should only be filled out if different from Deposit payment method) or **PAID IN FULL**

Balance Will Be Paid By:	CASH	CHECK	MASTER CARD	VISA	DISCOVER
Date _____	Account Number _____			Exp. Date _____	CVV (3/4 Digit) _____

Name (Please Print) _____ Signature _____ Spouse's Signature _____

Street Address _____ City _____ State _____ Zip Code _____

Home Phone _____ Office Phone _____ E-Mail Address _____

**** MUST FILL OUT AND SIGN ****

Sum-R-Fun Pool Products, Inc.

2024



Name _____
 Address _____
 City/State/Zip _____
 Phone Number _____

Please check services you desire, sign the bottom of this form, and return as soon as possible. Absolutely no work will be performed unless we receive this agreement.

Plan A: Weekly Vacuum

- complete vacuuming
- brush down pool/tile line
- backwashing of filter
- skim pool
- wash deck and filter area
- add needed chemicals

Note: We will add weekly required amounts of chemicals from customer's stock. **Cost \$115.00** _____

(Only if purchased from Sum-R-Fun).

If a customer does not want chemicals stored on their premises, please check Truck Stock

We will add required maintenance chemicals up to 800 sq. ft. or **Cost \$165.00** _____

25,000 gallons. Additional Charges will apply for larger pools.

We will take a water sample for lab analysis, twice a month. If analysis determines a need for chemicals to balance water, these balancing chemicals will be added within a three-day period and charged to the customer's account.

Plan B: Bi-Monthly

- same as Plan A except bi-monthly
- water sample will be taken each trip
- customer to add chemicals on off weeks**

Cost \$125.00 _____

Plan C: Weekly Vacuum- Customer Handles Chemicals

- complete vacuuming
- brush down pool/tile line
- backwashing of filter
- skim pool
- wash deck and filter area

Cost \$115.00 _____

Plan D: Bi-Monthly

- same as Plan C except bi-monthly

Cost \$120.00 _____

Plan E: Monthly Water Testing Plan (with Vacuum Option)

- monthly visit to backwash filter
- test and balance water
- (Balance chemicals are billed separately)

Cost \$110.00 _____

Additional Vacuum Service \$90.00 _____

Plan F: Vacation Plan

- designed for the customer that will not be home due to vacation, business, etc. and does not feel comfortable with a non-pool professional maintaining their pool
- two visits during a one-week period
- complete vacuuming
- brush down pool/tile line
- backwashing of filters
- skim pool
- wash deck and filter areas
- add needed chemicals

Note: Needed chemicals will be added to pool (Only if purchased from Sum-R-Fun). If balancing chemicals are needed we will add them to the pool and bill accordingly. Sum-R-Fun will supply chlorine tablets if the customer does not have them at \$7.00 each. These chlorine tablets will maintain proper chlorine levels during this period.

One Week Cost \$275.00 _____

Two Week Cost \$450.00 _____

Plan G: Equipment Maintenance Plan

- maintaining all equipment as it fails to operate properly
- we will replace the part while we are at the pool site and bill accordingly

Plan G _____

Note: If you wish this service please check which Plan (A thru E) you desire and check Plan G.

Terms: Acceptance of this request indicates customer's agreement with our terms unless prior arrangements are made.

Payments for all services are due within 30 days of billing. If payment is not received promptly, service will be discontinued until the account is in balance. To ensure no service interruptions, please give us your credit card information on the enclosed information card, and we will automatically charge it at 30 days. (Refer to important information cover letter for requirements).

A FINANCE CHARGE OF 1 1/2 % PER MONTH WILL BE ASSESSED ON ALL OUTSTANDING BALANCES OVER 30 DAYS. (Annual rate 18% per year).

Special Notes: A. Depending on our pool closing workload and circumstances at this busy time, we may be forced to stop services to our vacuum customers the 2nd weekend after Labor Day.

B. Service rates are based on \$2.75 per gallon of gas. If gas price increase more than 5%, a minor fuel surcharge may apply.

Customer Signature: _____ Date: _____